

LAMPIRAN

Lampiran 1 Kuesioner Penelitian

KUESIONER PENELITIAN PADA CV. DEA CAKE AND BAKERY JALAN VETERAN BLITAR

Nama :

Usia :

Jenis Kelamin :

Penghasilan : <Rp. 5jt Rp.5jt -10jt > Rp. 10jt

PETUNJUK PENGISIAN

1. Bacalah pernyataan-pernyataan dalam kolom pernyataan di bawah ini dengan seksama!
2. Untuk pernyataan-pernyataan berikut ini, Bapak/Ibu/Saudara/i dipersilakan untuk memberikan jawaban dengan memberikan jawaban dengan mengisi tanda centang (✓) pada skala 1-5 dalam kolom.

jawaban yang tersedia dengan pilihan sebagai berikut!

Keterangan:

| No | Kriteria Penilaian | Bobot Penilaian |
|----|---------------------------|-----------------|
| 1 | Sangat Setuju (SS) | 5 |
| 2 | Setuju (S) | 4 |
| 3 | Kurang Setuju (KS) | 3 |
| 4 | Tidak Setuju (TS) | 2 |
| 5 | Sangat Tidak Setuju (STS) | 1 |

Lampiran 2 Kueioner Penelitian

Kepada Yth :

Responden Di tempat. Bersama ini saya,

Nama : Muhamad Adam Badar

Nim 21105510013

Status : Mahasiswa Strata 1 (S-1), Fakultas Ilmu Sosial dan Politik,

Jurusan Administrasi Niaga, Universitas Islam Balitar

Dalam rangka untuk penelitian skripsi program sarjana (S-1), Fakultas Ilmu Sosial dan Politik, Jurusan Adminitrasi Niaga, Universtitas Islam Balitar, saya memerlukan informasi untuk pendukung penelitian yang saya lakukan dengan judul Pengaruh Kualitas Produk Terhadap Keputusan Pembelian Studi Kasus di Outlet Dea Cake and Bakery Jalan Veteran Blitar.

Untuk itu saya mohon kesedian Bapak/Ibu/Saudara/i berpartisipasi dalam penelitian ini dengan mengisi kuesioner yang terlampir. Kesediaan Bapak/Ibu/Saudara/i mengisi Kuesioner ini sangat menentukan keberhasilan penelitian yang saya lakukan.

Perlu Bapak/Ibu/Saudara/i ketahui sesuai dengan etika dalam penelitian, data yang saya peroleh akan dijaga kerahasiaannya dan digunakan semata-mata untuk kepentingan penelitian.

Atas kesediaan Bapak/Ibu/Saudara/i untuk meluangkan waktu mengisi kuesioner tersebut, saya ucapkan terima kasih.

Hormat Saya, Muhamad Adam Badar
21105510013

| No | Variabel Pertanyaan Kualitas Produk (x) | SS | S | KS | TS | STS |
|----|--|----|---|----|----|-----|
| | | 5 | 4 | 3 | 2 | 1 |
| 1 | Produk di Dea Cake and Bakery memiliki tampilan yang menarik | | | | | |
| 2 | Produk Dea Cake and Bakery memiliki pengemasan yang baik | | | | | |
| 3 | Produk Dea Cake and Bakery memiliki rasa enak | | | | | |
| 4 | Produk Dea Cake and Bakery memiliki daya tahan yang lebih lama | | | | | |
| 5 | Produk Dea Cake and Bakery dapat dipesan untuk setiap acara apapun | | | | | |

| No | Variabel Pertanyaan Keputusan Pembelian (y) | SS | S | KS | TS | STS |
|----|--|----|---|----|----|-----|
| | | 5 | 4 | 3 | 2 | 1 |
| 1 | Saya memutuskan membeli produk Dea Cake and Bakery karena membutuhkan produk tersebut | | | | | |
| 2 | Saya memutuskan membeli produk Dea Cake and Bakery setelah mencari informasi tentang produk tersebut | | | | | |
| 3 | Saya memutuskan membeli produk Dea Cake and Bakery setelah mempertimbangkan toko kue lainnya | | | | | |
| 4 | Saya memutuskan membeli produk Dea Cake and Bakery karena kualitas produk yang bagus di toko Dea Cake and Bakery | | | | | |
| 5 | Saya akan membeli kembali produk di Dea Bakery | | | | | |

Lampiran 3 Tabulasi Data

| Responden | Variabel X | | | | | | Variabel Y | | | | | |
|-----------|------------|----|----|-----|----|--------|------------|----|----|----|----|--------|
| | P1 | P2 | P3 | P4P | P5 | Jumlah | P1 | P2 | P3 | P4 | P5 | Jumlah |
| 1 | 4 | 4 | 4 | 3 | 4 | 19 | 4 | 3 | 5 | 5 | 4 | 21 |
| 2 | 4 | 4 | 4 | 3 | 4 | 19 | 4 | 4 | 4 | 5 | 5 | 22 |
| 3 | 4 | 4 | 5 | 4 | 5 | 22 | 4 | 4 | 5 | 5 | 5 | 23 |
| 4 | 5 | 5 | 5 | 5 | 5 | 25 | 4 | 5 | 5 | 5 | 5 | 24 |
| 5 | 4 | 4 | 5 | 3 | 4 | 20 | 3 | 4 | 5 | 5 | 4 | 21 |
| 6 | 4 | 4 | 5 | 3 | 4 | 20 | 4 | 4 | 4 | 4 | 4 | 20 |
| 7 | 4 | 4 | 5 | 3 | 5 | 21 | 5 | 5 | 5 | 5 | 5 | 25 |
| 8 | 5 | 4 | 4 | 5 | 5 | 23 | 4 | 5 | 5 | 5 | 5 | 24 |
| 9 | 5 | 5 | 5 | 4 | 5 | 24 | 5 | 5 | 5 | 5 | 5 | 25 |
| 10 | 4 | 4 | 5 | 3 | 5 | 21 | 5 | 5 | 5 | 5 | 5 | 25 |
| 11 | 5 | 5 | 5 | 4 | 5 | 24 | 5 | 5 | 5 | 5 | 5 | 25 |
| 12 | 5 | 5 | 5 | 3 | 5 | 23 | 5 | 5 | 5 | 5 | 5 | 25 |
| 13 | 5 | 5 | 5 | 4 | 5 | 24 | 5 | 5 | 5 | 5 | 5 | 25 |
| 14 | 4 | 5 | 5 | 4 | 5 | 23 | 4 | 4 | 5 | 4 | 4 | 21 |
| 15 | 4 | 4 | 5 | 3 | 5 | 21 | 4 | 4 | 4 | 5 | 4 | 21 |
| 16 | 4 | 3 | 4 | 3 | 4 | 18 | 3 | 2 | 3 | 5 | 5 | 18 |
| 17 | 4 | 4 | 5 | 4 | 3 | 20 | 4 | 4 | 4 | 4 | 4 | 20 |
| 18 | 5 | 5 | 5 | 3 | 4 | 22 | 4 | 4 | 5 | 4 | 4 | 21 |
| 19 | 5 | 5 | 4 | 4 | 4 | 22 | 5 | 5 | 4 | 4 | 4 | 22 |
| 20 | 4 | 5 | 5 | 3 | 5 | 22 | 4 | 3 | 3 | 5 | 5 | 20 |
| 21 | 4 | 4 | 4 | 3 | 5 | 20 | 4 | 4 | 5 | 5 | 4 | 22 |
| 22 | 2 | 2 | 2 | 2 | 2 | 10 | 3 | 2 | 2 | 2 | 1 | 10 |
| 23 | 4 | 4 | 4 | 3 | 4 | 19 | 4 | 4 | 4 | 4 | 4 | 20 |
| 24 | 4 | 4 | 4 | 3 | 4 | 19 | 4 | 4 | 3 | 4 | 4 | 19 |
| 25 | 4 | 4 | 4 | 3 | 4 | 19 | 4 | 3 | 4 | 4 | 3 | 18 |
| 26 | 4 | 3 | 5 | 2 | 4 | 18 | 4 | 4 | 4 | 4 | 3 | 19 |
| 27 | 4 | 4 | 5 | 4 | 4 | 21 | 4 | 3 | 4 | 4 | 5 | 20 |
| 28 | 5 | 5 | 5 | 4 | 5 | 24 | 5 | 5 | 5 | 5 | 5 | 25 |
| 29 | 5 | 5 | 5 | 3 | 5 | 23 | 5 | 5 | 5 | 5 | 5 | 25 |
| 30 | 5 | 5 | 5 | 4 | 5 | 24 | 4 | 4 | 4 | 4 | 4 | 20 |
| 31 | 5 | 5 | 5 | 4 | 5 | 24 | 5 | 5 | 5 | 5 | 5 | 25 |
| 32 | 5 | 5 | 5 | 3 | 5 | 23 | 5 | 5 | 5 | 5 | 5 | 25 |
| 33 | 4 | 4 | 4 | 2 | 4 | 18 | 4 | 4 | 4 | 4 | 4 | 20 |
| 34 | 5 | 5 | 5 | 5 | 4 | 24 | 5 | 5 | 5 | 4 | 4 | 23 |
| 35 | 4 | 4 | 5 | 3 | 5 | 21 | 4 | 4 | 4 | 5 | 5 | 22 |
| 36 | 4 | 5 | 4 | 3 | 5 | 21 | 4 | 3 | 4 | 4 | 4 | 19 |

| Responden | Variabel X | | | | | | Variabel Y | | | | | |
|-----------|------------|----|----|-----|----|--------|------------|----|----|----|----|--------|
| | P1 | P2 | P3 | P4P | P5 | Jumlah | P1 | P2 | P3 | P4 | P5 | Jumlah |
| 37 | 4 | 4 | 4 | 3 | 5 | 20 | 4 | 4 | 4 | 4 | 4 | 20 |
| 38 | 5 | 5 | 5 | 4 | 5 | 24 | 5 | 5 | 5 | 5 | 5 | 25 |
| 39 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 4 | 20 |
| 40 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 4 | 20 |
| 41 | 5 | 5 | 5 | 4 | 5 | 24 | 5 | 5 | 4 | 4 | 5 | 23 |
| 42 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 4 | 20 |
| 43 | 4 | 4 | 5 | 4 | 4 | 21 | 4 | 4 | 5 | 4 | 5 | 22 |
| 44 | 5 | 5 | 5 | 4 | 5 | 24 | 5 | 5 | 5 | 4 | 4 | 23 |
| 45 | 4 | 3 | 5 | 3 | 4 | 19 | 4 | 4 | 4 | 4 | 4 | 20 |
| 46 | 4 | 5 | 4 | 4 | 4 | 21 | 4 | 4 | 4 | 4 | 4 | 20 |
| 47 | 5 | 4 | 5 | 3 | 5 | 22 | 4 | 3 | 4 | 5 | 5 | 21 |
| 48 | 5 | 5 | 3 | 4 | 4 | 21 | 5 | 5 | 5 | 5 | 4 | 24 |
| 49 | 5 | 5 | 5 | 5 | 5 | 25 | 5 | 5 | 5 | 5 | 5 | 25 |
| 50 | 5 | 4 | 4 | 4 | 5 | 22 | 5 | 4 | 5 | 5 | 5 | 24 |
| 51 | 4 | 5 | 5 | 4 | 4 | 22 | 3 | 3 | 4 | 5 | 5 | 20 |
| 52 | 4 | 4 | 4 | 4 | 5 | 21 | 5 | 5 | 4 | 4 | 4 | 22 |
| 53 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 5 | 21 |
| 54 | 5 | 4 | 5 | 4 | 5 | 23 | 4 | 5 | 4 | 5 | 5 | 23 |
| 55 | 4 | 3 | 3 | 2 | 4 | 16 | 4 | 5 | 4 | 4 | 4 | 21 |
| 56 | 5 | 5 | 5 | 5 | 5 | 25 | 5 | 5 | 5 | 5 | 5 | 25 |
| 57 | 5 | 5 | 5 | 4 | 5 | 24 | 5 | 5 | 5 | 5 | 5 | 25 |
| 58 | 5 | 5 | 5 | 5 | 5 | 25 | 5 | 5 | 5 | 5 | 5 | 25 |
| 59 | 4 | 4 | 5 | 4 | 5 | 22 | 4 | 4 | 5 | 4 | 5 | 22 |
| 60 | 5 | 5 | 5 | 5 | 5 | 25 | 5 | 5 | 5 | 5 | 5 | 25 |
| 61 | 4 | 4 | 4 | 3 | 4 | 19 | 4 | 1 | 5 | 3 | 4 | 17 |
| 62 | 4 | 4 | 5 | 4 | 5 | 22 | 5 | 4 | 4 | 4 | 5 | 22 |
| 63 | 4 | 4 | 4 | 4 | 5 | 21 | 5 | 4 | 5 | 5 | 4 | 23 |
| 64 | 4 | 4 | 5 | 4 | 5 | 22 | 4 | 4 | 5 | 5 | 5 | 23 |
| 65 | 2 | 3 | 4 | 2 | 5 | 16 | 1 | 2 | 2 | 2 | 5 | 12 |
| 66 | 5 | 5 | 4 | 3 | 5 | 22 | 5 | 5 | 5 | 4 | 5 | 24 |
| 67 | 5 | 5 | 5 | 4 | 5 | 24 | 5 | 5 | 5 | 5 | 5 | 25 |
| 68 | 5 | 4 | 5 | 4 | 5 | 23 | 4 | 4 | 4 | 4 | 5 | 21 |
| 69 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 4 | 20 |
| 70 | 5 | 5 | 5 | 5 | 4 | 24 | 4 | 4 | 5 | 5 | 5 | 23 |
| 71 | 5 | 5 | 5 | 4 | 5 | 24 | 5 | 5 | 4 | 4 | 4 | 22 |
| 72 | 5 | 5 | 5 | 4 | 5 | 24 | 5 | 5 | 3 | 5 | 5 | 23 |
| 73 | 4 | 4 | 5 | 4 | 5 | 22 | 5 | 4 | 4 | 5 | 5 | 23 |
| 74 | 4 | 4 | 4 | 4 | 4 | 20 | 3 | 3 | 3 | 3 | 4 | 16 |

| Responden | Variabel X | | | | | | Variabel Y | | | | | |
|-----------|------------|----|----|-----|----|--------|------------|----|----|----|----|--------|
| | P1 | P2 | P3 | P4P | P5 | Jumlah | P1 | P2 | P3 | P4 | P5 | Jumlah |
| 75 | 4 | 5 | 5 | 3 | 4 | 21 | 5 | 2 | 5 | 5 | 5 | 22 |
| 76 | 5 | 5 | 5 | 5 | 5 | 25 | 5 | 5 | 5 | 5 | 4 | 24 |
| 77 | 4 | 4 | 5 | 4 | 5 | 22 | 4 | 4 | 5 | 4 | 4 | 21 |
| 78 | 4 | 4 | 4 | 4 | 4 | 20 | 3 | 3 | 3 | 4 | 4 | 17 |
| 79 | 5 | 5 | 5 | 5 | 5 | 25 | 5 | 5 | 5 | 5 | 5 | 25 |
| 80 | 4 | 4 | 5 | 4 | 5 | 22 | 4 | 4 | 5 | 5 | 5 | 23 |
| 81 | 4 | 4 | 5 | 4 | 5 | 22 | 4 | 4 | 5 | 5 | 5 | 23 |
| 82 | 4 | 5 | 5 | 3 | 4 | 21 | 4 | 3 | 4 | 5 | 5 | 21 |
| 83 | 5 | 5 | 5 | 4 | 5 | 24 | 5 | 4 | 4 | 5 | 5 | 23 |
| 84 | 5 | 5 | 5 | 3 | 5 | 23 | 5 | 5 | 5 | 5 | 5 | 25 |
| 85 | 5 | 5 | 5 | 3 | 5 | 23 | 5 | 5 | 5 | 5 | 5 | 25 |
| 86 | 5 | 4 | 5 | 4 | 5 | 23 | 5 | 4 | 5 | 5 | 5 | 24 |
| 87 | 5 | 5 | 5 | 5 | 5 | 25 | 4 | 5 | 5 | 5 | 5 | 24 |
| 88 | 5 | 4 | 5 | 3 | 5 | 22 | 4 | 3 | 4 | 5 | 5 | 21 |
| 89 | 5 | 5 | 5 | 5 | 5 | 25 | 5 | 5 | 5 | 5 | 5 | 25 |
| 90 | 5 | 5 | 5 | 4 | 5 | 24 | 5 | 5 | 4 | 5 | 5 | 24 |
| 91 | 5 | 5 | 3 | 4 | 4 | 21 | 5 | 5 | 5 | 5 | 4 | 24 |
| 92 | 5 | 5 | 5 | 4 | 5 | 24 | 3 | 3 | 5 | 5 | 5 | 21 |
| 93 | 5 | 4 | 5 | 4 | 4 | 22 | 5 | 4 | 4 | 5 | 5 | 23 |
| 94 | 5 | 5 | 5 | 4 | 5 | 24 | 4 | 3 | 5 | 4 | 4 | 20 |
| 95 | 4 | 4 | 5 | 3 | 5 | 21 | 4 | 4 | 4 | 4 | 5 | 21 |
| 96 | 5 | 5 | 5 | 3 | 5 | 23 | 5 | 5 | 5 | 5 | 5 | 25 |
| 97 | 5 | 5 | 5 | 5 | 5 | 25 | 4 | 4 | 5 | 5 | 5 | 23 |
| 98 | 4 | 4 | 4 | 2 | 4 | 18 | 5 | 5 | 4 | 5 | 5 | 24 |
| 99 | 4 | 4 | 4 | 3 | 4 | 19 | 5 | 5 | 5 | 5 | 5 | 25 |
| 100 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | 4 | 4 | 4 | 5 | 21 |

Lampiran 4 Distribusi Jawaban Variabel Kualitas Produk

FREQUENCIES VARIABLES=P1 P2 P3

P4 P5

/STATISTICS=STDDEV MEAN MEDIAN MODE SUM

/ORDER=ANALYSIS.

Frequencies

Statistics

| | Produk di Dea Cake and Bakery memiliki tampilan yang menarik | Produk Dea Cake and Bakery memiliki pengemasan yang baik | Produk Dea Cake and Bakery memiliki rasa enak | Produk Dea Cake and Bakery memiliki daya tahan yang lebih lama | Produk Dea Cake and Bakery dapat dipesan untuk setiap acara apapun |
|----------------|--|--|---|--|--|
| N | Valid 100 | 100 | 100 | 100 | 100 |
| | Missing 0 | 0 | 0 | 0 | 0 |
| Mean | 4,44 | 4,40 | 4,62 | 3,69 | 4,59 |
| Median | 4,00 | 4,00 | 5,00 | 4,00 | 5,00 |
| Mode | 4 | 4a | 5 | 4 | 5 |
| Std. Deviation | ,608 | ,636 | ,599 | ,775 | ,570 |
| Sum | 444 | 440 | 462 | 369 | 459 |

a. Multiple modes exist. The smallest value is shown

Frequency Table

Produk di Dea Cake and Bakery memiliki tampilan yang menarik

| | Frequency | Percent | Valid Percent | Cumulative Percent |
|--------------------|-----------|---------|---------------|--------------------|
| Valid Tidak Setuju | 2 | 2,0 | 2,0 | 2,0 |
| Setuju | 50 | 50,0 | 50,0 | 52,0 |
| Sangat Setuju | 48 | 48,0 | 48,0 | 100,0 |
| Total | 100 | 100,0 | 100,0 | |

Produk Dea Cake and Bakery memiliki pengemasan yang baik

| | Frequency | Percent | Valid Percent | Cumulative Percent |
|--------------------|-----------|---------|---------------|--------------------|
| Valid Tidak Setuju | 1 | 1,0 | 1,0 | 1,0 |
| Kurang Setuju | 5 | 5,0 | 5,0 | 6,0 |
| Setuju | 47 | 47,0 | 47,0 | 53,0 |
| Sangat Setuju | 47 | 47,0 | 47,0 | 100,0 |
| Total | 100 | 100,0 | 100,0 | |

Produk Dea Cake and Bakery memiliki rasa enak

| | Frequency | Percent | Valid Percent | Cumulative Percent |
|--------------------|-----------|---------|---------------|--------------------|
| Valid Tidak Setuju | 1 | 1,0 | 1,0 | 1,0 |
| Kurang Setuju | 3 | 3,0 | 3,0 | 4,0 |
| Setuju | 29 | 29,0 | 29,0 | 33,0 |
| Sangat Setuju | 67 | 67,0 | 67,0 | 100,0 |
| Total | 100 | 100,0 | 100,0 | |

Produk Dea Cake and Bakery memiliki daya tahan yang lebih lama

| | Frequency | Percent | Valid Percent | Cumulative Percent |
|--------------------|-----------|---------|---------------|--------------------|
| Valid Tidak Setuju | 6 | 6,0 | 6,0 | 6,0 |
| Kurang Setuju | 32 | 32,0 | 32,0 | 38,0 |
| Setuju | 49 | 49,0 | 49,0 | 87,0 |
| Sangat Setuju | 13 | 13,0 | 13,0 | 100,0 |
| Total | 100 | 100,0 | 100,0 | |

Produk Dea Cake and Bakery dapat dipesan untuk setiap acara apapun

| | Frequency | Percent | Valid Percent | Cumulative Percent |
|--------------------|-----------|---------|---------------|--------------------|
| Valid Tidak Setuju | 1 | 1,0 | 1,0 | 1,0 |
| Kurang Setuju | 1 | 1,0 | 1,0 | 2,0 |
| Setuju | 36 | 36,0 | 36,0 | 38,0 |
| Sangat Setuju | 62 | 62,0 | 62,0 | 100,0 |
| Total | 100 | 100,0 | 100,0 | |

Lampiran 5 Distribusi Jawaban Variabel Keputusan Pembelian

FREQUENCIES VARIABLES=P1 P2 P3 P4 P5
 /STATISTICS=STDDEV MEAN MEDIAN MODE SUM
 /ORDER=ANALYSIS.

Frequencies

Statistics

| | Produk di Dea Cake and Bakery memiliki tampilan yang menarik | Produk Dea Cake and Bakery memiliki pengemasan yang baik | Produk Dea Cake and Bakery memiliki rasa enak | Produk Dea Cake and Bakery memiliki daya tahan yang lebih lama | Produk Dea Cake and Bakery dapat dipesan untuk setiap acara apapun |
|---|---|--|--|--|---|
| N | Valid | 100 | 100 | 100 | 100 |
| | Missing | 0 | 0 | 0 | 0 |
| | Mean | 4,44 | 4,40 | 4,62 | 3,69 |
| | Median | 4,00 | 4,00 | 5,00 | 4,00 |
| | Mode | 4 | 4a | 5 | 4 |
| | Std. Deviation | ,608 | ,636 | ,599 | ,775 |
| | Sum | 444 | 440 | 462 | 369 |

a. Multiple modes exist. The smallest value is shown

Frequency Table

Produk di Dea Cake and Bakery memiliki tampilan yang menarik

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 2 | 2,0 | 2,0 | 2,0 |
| | Setuju | 50 | 50,0 | 50,0 | 52,0 |
| | Sangat Setuju | 48 | 48,0 | 48,0 | 100,0 |
| | Total | 100 | 100,0 | 100,0 | |

Produk Dea Cake and Bakery memiliki pengemasan yang baik

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 1 | 1,0 | 1,0 | 1,0 |
| | Kurang Setuju | 5 | 5,0 | 5,0 | 6,0 |
| | Setuju | 47 | 47,0 | 47,0 | 53,0 |
| | Sangat Setuju | 47 | 47,0 | 47,0 | 100,0 |
| | Total | 100 | 100,0 | 100,0 | |

Produk Dea Cake and Bakery memiliki rasa enak

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 1 | 1,0 | 1,0 | 1,0 |
| | Kurang Setuju | 3 | 3,0 | 3,0 | 4,0 |
| | Setuju | 29 | 29,0 | 29,0 | 33,0 |
| | Sangat Setuju | 67 | 67,0 | 67,0 | 100,0 |
| | Total | 100 | 100,0 | 100,0 | |

Produk Dea Cake and Bakery memiliki daya tahan yang lebih lama

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 6 | 6,0 | 6,0 | 6,0 |
| | Kurang Setuju | 32 | 32,0 | 32,0 | 38,0 |
| | Setuju | 49 | 49,0 | 49,0 | 87,0 |
| | Sangat Setuju | 13 | 13,0 | 13,0 | 100,0 |
| | Total | 100 | 100,0 | 100,0 | |

Produk Dea Cake and Bakery dapat dipesan untuk setiap acara apapun

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|---------------|-----------|---------|---------------|--------------------|
| Valid | Tidak Setuju | 1 | 1,0 | 1,0 | 1,0 |
| | Kurang Setuju | 1 | 1,0 | 1,0 | 2,0 |
| | Setuju | 36 | 36,0 | 36,0 | 38,0 |
| | Sangat Setuju | 62 | 62,0 | 62,0 | 100,0 |
| | Total | 100 | 100,0 | 100,0 | |

Lampiran 6 Uji Validitas Variabel Kualitas Produk

CORRELATIONS
 /VARIABLES=P1 P2 P3 P4 P5 TOTAL
 /PRINT=TWOTAIL NOSIG FULL
 /MISSING=PAIRWISE.
 Correlations

| | | Correlations | | | | | |
|-------|---------------------|--------------|--------|--------|--------|--------|--------|
| | | P1 | P2 | P3 | P4 | P5 | TOTAL |
| P1 | Pearson Correlation | 1 | ,742** | ,463** | ,528** | ,496** | ,840** |
| | Sig. (2-tailed) | | ,000 | ,000 | ,000 | ,000 | ,000 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |
| P2 | Pearson Correlation | ,742** | 1 | ,456** | ,501** | ,457** | ,823** |
| | Sig. (2-tailed) | ,000 | | ,000 | ,000 | ,000 | ,000 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |
| P3 | Pearson Correlation | ,463** | ,456** | 1 | ,331** | ,574** | ,719** |
| | Sig. (2-tailed) | ,000 | ,000 | | ,001 | ,000 | ,000 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |
| P4 | Pearson Correlation | ,528** | ,501** | ,331** | 1 | ,304** | ,732** |
| | Sig. (2-tailed) | ,000 | ,000 | ,001 | | ,002 | ,000 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |
| P5 | Pearson Correlation | ,496** | ,457** | ,574** | ,304** | 1 | ,714** |
| | Sig. (2-tailed) | ,000 | ,000 | ,000 | ,002 | | ,000 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |
| TOTAL | Pearson Correlation | ,840** | ,823** | ,719** | ,732** | ,714** | 1 |
| | Sig. (2-tailed) | ,000 | ,000 | ,000 | ,000 | ,000 | |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |

** . Correlation is significant at the 0.01 level (2-tailed).

Lampiran 7 Uji Reliabilitas Kualitas Produk

Reliability
Scale: ALL VARIABLES

Case Processing Summary

| | N | % |
|-----------------------|-----|-------|
| Cases | | |
| Valid | 100 | 100,0 |
| Excluded ^a | 0 | ,0 |
| Total | 100 | 100,0 |

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| ,818 | 5 |

Item-Total Statistics

| | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item- Total Correlation | Cronbach's Alpha if Item Deleted |
|----|----------------------------------|--------------------------------------|---|---|
| P1 | 17,30 | 3,828 | ,737 | ,745 |
| P2 | 17,34 | 3,802 | ,704 | ,753 |
| P3 | 17,12 | 4,208 | ,563 | ,795 |
| P4 | 18,05 | 3,785 | ,520 | ,820 |
| P5 | 17,15 | 4,290 | ,566 | ,795 |

Lampiran 8 Uji Validitas Variabel Keputusan Pembelian

CORRELATIONS
 /VARIABLES=P1 P2 P3 P4 P5 TOTAL
 /PRINT=TWOTAIL NOSIG FULL
 /MISSING=PAIRWISE.
 Correlations

Correlations

| | | P1 | P2 | P3 | P4 | P5 | TOTAL |
|-------|---------------------|--------|---------|--------|--------|--------|--------|
| P1 | Pearson Correlation | 1 | ,695*** | ,544** | ,516** | ,285** | ,810** |
| | Sig. (2-tailed) | | ,000 | ,000 | ,000 | ,004 | ,000 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |
| P2 | Pearson Correlation | ,695** | 1 | ,472** | ,448** | ,294** | ,797** |
| | Sig. (2-tailed) | ,000 | | ,000 | ,000 | ,003 | ,000 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |
| P3 | Pearson Correlation | ,544** | ,472** | 1 | ,566** | ,349** | ,765** |
| | Sig. (2-tailed) | ,000 | ,000 | | ,000 | ,000 | ,000 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |
| P4 | Pearson Correlation | ,516** | ,448** | ,566** | 1 | ,609** | ,802** |
| | Sig. (2-tailed) | ,000 | ,000 | ,000 | | ,000 | ,000 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |
| P5 | Pearson Correlation | ,285** | ,294** | ,349** | ,609** | 1 | ,636** |
| | Sig. (2-tailed) | ,004 | ,003 | ,000 | ,000 | | ,000 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |
| TOTAL | Pearson Correlation | ,810** | ,797** | ,765** | ,802** | ,636** | 1 |
| | Sig. (2-tailed) | ,000 | ,000 | ,000 | ,000 | ,000 | |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |

**. Correlation is significant at the 0.01 level (2-tailed).

Lampiran 9 Uji Reliabilitas Keputusan Pembelian

```
RELIABILITY
/VARIABLES=P1 P2 P3 P4 P5
/SCALE('ALL VARIABLES') ALL
/MODEL=ALPHA
/SUMMARY=TOTAL.
```

Reliability

Scale: ALL VARIABLES

Case Processing Summary

| | N | % |
|-------|-----------------------|-----------|
| Cases | | |
| | Valid | 100 100,0 |
| | Excluded ^a | 0 ,0 |
| | Total | 100 100,0 |

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha N of Items

| | |
|------|---|
| ,817 | 5 |
|------|---|

Item-Total Statistics

| | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item- Total Correlation | Cronbach's Alpha if Item Deleted |
|----|----------------------------------|--------------------------------------|---|---|
| P1 | 17,70 | 4,818 | ,685 | ,757 |
| P2 | 17,87 | 4,377 | ,618 | ,784 |
| P3 | 17,61 | 4,988 | ,619 | ,777 |
| P4 | 17,51 | 5,020 | ,687 | ,760 |
| P5 | 17,47 | 5,605 | ,462 | ,819 |

Lampiran 10 Regresi Linier

REGRESSION

```

/MISSING LISTWISE
/STATISTICS COEFF OUTS R ANOVA
/CRITERIA=PIN(.05) POUT(.10)
/NOORIGIN
/DEPENDENT Y
/METHOD=ENTER X
/SAVE RESID.

```

Regression**Variables Entered/Removed^a**

| Model | Variables Entered | Variables Removed | Method |
|-------|------------------------------|-------------------|--------|
| 1 | Kualitas Produk ^b | . | Enter |

a. Dependent Variable: Keputusan Pembelian

b. All requested variables entered.

Model Summary^b

| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate |
|-------|-------------------|----------|-------------------|----------------------------|
| 1 | ,739 ^a | ,546 | ,542 | 1,843 |

a. Predictors: (Constant), Kualitas Produk

b. Dependent Variable: Keputusan Pembelian

ANOVA^a

| Model | Sum of Squares | df | Mean Square | F | Sig. |
|--------------|----------------|----|-------------|---------|-------------------|
| 1 Regression | 400,915 | 1 | 400,915 | 118,013 | ,000 ^b |
| Residual | 332,925 | 98 | 3,397 | | |
| Total | 733,840 | 99 | | | |

a. Dependent Variable: Keputusan Pembelian

b. Predictors: (Constant), Kualitas Produk

Coefficients^a

| Model | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. |
|-----------------|-----------------------------|------------|---------------------------|--------|------|
| | B | Std. Error | Beta | | |
| 1(Constant) | 4,108 | 1,661 | | 2,473 | ,015 |
| Kualitas Produk | ,825 | ,076 | ,739 | 10,863 | ,000 |

a. Dependent Variable: Keputusan Pembelian

Lampiran 11 Uji Normalitas

NPAR TESTS
 /K-S(NORMAL)=RES_1
 /MISSING ANALYSIS
 /KS_SIM CIN(99) SAMPLES(10000).

NPar Tests**One-Sample Kolmogorov-Smirnov Test**

| | | Unstandardized Residual | |
|--|-------------------------|-------------------------|------|
| N | | 100 | |
| Normal Parameters ^{a,b} | Mean | ,0000000 | |
| | Std. Deviation | 1,83381664 | |
| Most Extreme Differences | Absolute | ,085 | |
| | Positive | ,085 | |
| | Negative | -,081 | |
| Test Statistic | | ,085 | |
| Asymp. Sig. (2-tailed) ^c | | ,071 | |
| Monte Carlo Sig. (2-tailed) ^d | Sig. | ,072 | |
| | 99% Confidence Interval | Lower Bound | ,066 |
| | | Upper Bound | ,079 |

a. Test distribution is Normal.

b. Calculated from data.

c. Lilliefors Significance Correction.

d. Lilliefors' method based on 10000 Monte Carlo samples with starting seed 2000000.

Lampiran 12 Uji Heteroskedastisitas

NONPAR CORR
 /VARIABLES=X RES_1
 /PRINT=SPEARMAN TWOTAIL NOSIG FULL
 /MISSING=PAIRWISE.

Nonparametric Correlations**Correlations**

| | | Kualitas Produk | Unstandardized Residual |
|-------------------------|-----------------|-------------------------|-------------------------|
| Spearman's rho | Kualitas Produk | Correlation Coefficient | 1,000 |
| | | Sig. (2-tailed) | ,816 |
| | | N | 100 |
| Unstandardized Residual | | Correlation Coefficient | -,024 |
| | | Sig. (2-tailed) | ,816 |
| | | N | 100 |

Lampiran 13 r-Tabel

| df = (N-2) | Tingkat signifikansi untuk uji satu arah | | | | |
|---------------|--|-----------|-----------|-----------|-----------|
| | 00.05 | 0.025 | 00.01 | 0.005 | 0.0005 |
| | Tingkat signifikansi untuk uji dua arah | | | | |
| | 00.01 | 00.05 | 00.02 | 00.01 | 0.001 |
| 1 | 6,8590278 | 6,9229167 | 6,9409722 | 6,94375 | 10.000 |
| 2 | 6,25 | 6,5972222 | 6,8055556 | 6,875 | 6,9375 |
| 3 | 5,5930556 | 6,0993056 | 6,4881944 | 6,6576389 | 6,8826389 |
| 4 | 5,0645833 | 5,6347222 | 6,1263889 | 6,3694444 | 6,7645833 |
| 5 | 4,6486111 | 5,2395833 | 5,7840278 | 6,0729167 | 6,6034722 |
| 6 | 4,3159722 | 4,9076389 | 5,4770833 | 5,79375 | 6,4229167 |
| 7 | 4,0430556 | 4,6277778 | 5,2069444 | 5,5395833 | 6,2381944 |
| 8 | 3,8152778 | 4,3881944 | 4,96875 | 5,3097222 | 6,05625 |
| 9 | 3,6208333 | 4,18125 | 4,7576389 | 5,1027778 | 5,8819444 |
| 10 | 3,4534722 | 4 | 4,5701389 | 4,9159722 | 5,7173611 |
| 11 | 3,3069444 | 3,8395833 | 4,4020833 | 4,7465278 | 5,5625 |
| 12 | 3,1770833 | 3,6972222 | 4,25 | 4,5930556 | 5,4166667 |
| 13 | 3,0618056 | 3,5694444 | 4,1131944 | 4,4520833 | 5,2805556 |
| 14 | 2,9576389 | 3,4534722 | 3,9875 | 4,3236111 | 5,1520833 |
| 15 | 2,8638889 | 3,3479167 | 3,8729167 | 4,2048611 | 5,0326389 |
| 16 | 2,7777778 | 3,2520833 | 3,7673611 | 4,0951389 | 4,9194444 |
| 17 | 2,6993056 | 3,1631944 | 3,6701389 | 3,99375 | 4,8138889 |
| 18 | 2,6270833 | 3,0819444 | 3,5798611 | 3,8986111 | 4,7138889 |
| 19 | 2,5604167 | 3,00625 | 3,4958333 | 3,8104167 | 4,6194444 |
| 20 | 2,4986111 | 2,9354167 | 3,4173611 | 3,7277778 | 4,5305556 |
| 21 | 2,4409722 | 2,8694444 | 3,34375 | 3,65 | 4,4458333 |
| 22 | 2,3875 | 2,8083333 | 3,275 | 3,5770833 | 4,3659722 |
| 23 | 2,3368056 | 2,7506944 | 3,2097222 | 3,5083333 | 4,2902778 |
| 24 | 2,2895833 | 2,6958333 | 3,1486111 | 3,4430556 | 4,2180556 |
| 25 | 2,2451389 | 2,6451389 | 3,0909722 | 3,38125 | 4,1486111 |
| 26 | 2,2027778 | 2,5965278 | 3,0361111 | 3,3229167 | 4,0833333 |
| 27 | 2,1631944 | 2,5506944 | 2,9840278 | 3,2673611 | 4,0208333 |
| 28 | 2,1256944 | 2,5069444 | 2,9347222 | 3,2145833 | 3,9604167 |
| 29 | 2,0895833 | 2,4652778 | 2,8875 | 3,1638889 | 3,9027778 |
| 30 | 2,0555556 | 2,4263889 | 2,8423611 | 3,1159722 | 3,8479167 |
| 31 | 2,0229167 | 2,3888889 | 2,8 | 3,0701389 | 3,7951389 |

| df = (N-2) | Tingkat signifikansi untuk uji satu arah | | | | |
|---------------|--|-----------|-----------|-----------|-----------|
| | 00.05 | 0.025 | 00.01 | 0.005 | 0.0005 |
| | Tingkat signifikansi untuk uji dua arah | | | | |
| | 00.01 | 00.05 | 00.02 | 00.01 | 0.001 |
| 32 | 1,9923611 | 2,3527778 | 2,7583333 | 3,0256944 | 3,7444444 |
| 33 | 1,9625 | 2,3180556 | 2,7194444 | 2,9833333 | 3,6958333 |
| 34 | 1,9340278 | 2,2854167 | 2,6819444 | 2,9430556 | 3,6486111 |
| 35 | 1,9069444 | 2,2541667 | 2,6458333 | 2,9041667 | 3,6034722 |
| 36 | 1,88125 | 2,2236111 | 2,6111111 | 2,8666667 | 3,5597222 |
| 37 | 1,85625 | 2,1944444 | 2,5777778 | 2,8305556 | 3,5180556 |
| 38 | 1,8319444 | 2,1666667 | 2,5451389 | 2,7958333 | 3,4770833 |
| 39 | 1,8090278 | 2,1395833 | 2,5145833 | 2,7625 | 3,4375 |
| 40 | 1,7868056 | 2,1138889 | 2,4847222 | 2,7305556 | 3,4 |
| 41 | 1,7652778 | 2,0888889 | 2,4555556 | 2,6993056 | 3,3631944 |
| 42 | 1,7444444 | 2,0645833 | 2,4277778 | 2,66875 | 3,3270833 |
| 43 | 1,7243056 | 2,0416667 | 2,4006944 | 2,6395833 | 3,2930556 |
| 44 | 1,7048611 | 2,01875 | 2,375 | 2,6118056 | 3,2597222 |
| 45 | 1,6868056 | 1,9972222 | 2,35 | 2,5840278 | 3,2270833 |
| 46 | 1,66875 | 1,9756944 | 2,325 | 2,5576389 | 3,1951389 |
| 47 | 1,6506944 | 1,9555556 | 2,3013889 | 2,5319444 | 3,1645833 |
| 48 | 1,6340278 | 1,9354167 | 2,2784722 | 2,5069444 | 3,1347222 |
| 49 | 1,6173611 | 1,9159722 | 2,25625 | 2,4826389 | 3,10625 |
| 50 | 1,6013889 | 1,8972222 | 2,2347222 | 2,4597222 | 3,0777778 |
| 51 | 1,5861111 | 1,8791667 | 2,2138889 | 2,4368056 | 3,0506944 |
| 52 | 1,5708333 | 1,8618056 | 2,1930556 | 2,4145833 | 3,0236111 |
| 53 | 1,55625 | 1,8444444 | 2,1729167 | 2,3923611 | 2,9979167 |
| 54 | 1,5423611 | 1,8277778 | 2,1541667 | 2,3715278 | 2,9722222 |
| 55 | 1,5284722 | 1,8118056 | 2,1347222 | 2,3506944 | 2,9472222 |
| 56 | 1,5145833 | 1,7958333 | 2,1166667 | 2,33125 | 2,9236111 |
| 57 | 1,5013889 | 1,7805556 | 2,0986111 | 2,3111111 | 2,9 |
| 58 | 1,4888889 | 1,7652778 | 2,08125 | 2,2923611 | 2,8770833 |
| 59 | 1,4763889 | 1,7506944 | 2,0638889 | 2,2736111 | 2,8541667 |
| 60 | 1,4638889 | 1,7361111 | 2,0472222 | 2,2555556 | 2,8326389 |
| 61 | 1,4520833 | 1,7222222 | 2,03125 | 2,2381944 | 2,8111111 |
| 62 | 1,4409722 | 1,7090278 | 2,0152778 | 2,2208333 | 2,7902778 |
| 63 | 1,4291667 | 1,6951389 | 2 | 2,2034722 | 2,7694444 |
| 64 | 1,4180556 | 1,6826389 | 1,9847222 | 2,1875 | 2,7493056 |
| 65 | 1,4076389 | 1,6694444 | 1,9701389 | 2,1708333 | 2,7298611 |
| 66 | 1,3972222 | 1,6576389 | 1,9555556 | 2,1555556 | 2,7104167 |

| df = (N-2) | Tingkat signifikansi untuk uji satu arah | | | | |
|---------------|--|-----------|-----------|-----------|-----------------|
| | 00.05 | 0.025 | 00.01 | 0.005 | 0.0005 |
| | Tingkat signifikansi untuk uji dua arah | | | | |
| | 00.01 | 00.05 | 00.02 | 00.01 | 0.001 |
| 67 | 1,3868056 | 1,6451389 | 1,9416667 | 2,1395833 | 2,6916667 |
| 68 | 1,3763889 | 1,6333333 | 1,9277778 | 2,125 | 2,6736111 |
| 69 | 1,3666667 | 1,6215278 | 1,9138889 | 2,1097222 | 2,6548611 |
| 70 | 1,3569444 | 1,6104167 | 1,9006944 | 2,0951389 | 2,6375 |
| 71 | 1,3472222 | 1,5993056 | 1,8875 | 2,08125 | 2,6201389 |
| 72 | 1,3381944 | 1,5881944 | 1,875 | 2,0673611 | 2,6027778 |
| 73 | 1,3291667 | 1,5777778 | 1,8625 | 2,0534722 | 2,5861111 |
| 74 | 1,3201389 | 1,5673611 | 1,85 | 2,0402778 | 2,5701389 |
| 75 | 1,3111111 | 1,5569444 | 1,8381944 | 2,0270833 | 2,5541667 |
| 76 | 1,3027778 | 1,5465278 | 1,8263889 | 2,0138889 | 2,5381944 |
| 77 | 1,2944444 | 1,5368056 | 1,8145833 | 2,0013889 | 2,5229167 |
| 78 | 1,2861111 | 1,5270833 | 1,8034722 | 1,9888889 | 2,5076389 |
| 79 | 1,2784722 | 1,5173611 | 1,7923611 | 1,9770833 | 2,4923611 |
| 80 | 1,2701389 | 1,5083333 | 1,78125 | 1,9652778 | 2,4777778 |
| 81 | 1,2625 | 1,4993056 | 1,7708333 | 1,9534722 | 2,4631944 |
| 82 | 1,2548611 | 1,4902778 | 1,7604167 | 1,9416667 | 2,4493056 |
| 83 | 1,2472222 | 1,48125 | 1,75 | 1,9305556 | 2,4354167 |
| 84 | 1,2402778 | 1,4722222 | 1,7395833 | 1,9194444 | 2,4215278 |
| 85 | 1,2326389 | 1,4638889 | 1,7298611 | 1,9083333 | 2,4083333 |
| 86 | 1,2256944 | 1,4555556 | 1,7201389 | 1,8972222 | 2,3951389 |
| 87 | 1,21875 | 1,4472222 | 1,7104167 | 1,8868056 | 2,3819444 |
| 88 | 1,2118056 | 1,4388889 | 1,7006944 | 1,8763889 | 2,3694444 |
| 89 | 1,2048611 | 1,43125 | 1,6909722 | 1,8659722 | 2,35625 |
| 90 | 1,1986111 | 1,4236111 | 1,6819444 | 1,85625 | 2,34375 |
| 91 | 1,1916667 | 1,4159722 | 1,6729167 | 1,8465278 | 2,3319444 |
| 92 | 1,1854167 | 1,4083333 | 1,6638889 | 1,8368056 | 2,3201389 |
| 93 | 1,1791667 | 1,4006944 | 1,6555556 | 1,8270833 | 2,3076389 |
| 94 | 1,1729167 | 1,3930556 | 1,6465278 | 1,8173611 | 2,2965278 |
| 95 | 1,1666667 | 1,3861111 | 1,6381944 | 1,8083333 | 2,2847222 |
| 96 | 1,1604167 | 1,3791667 | 1,6298611 | 1,7993056 | 2,273611 |
| 97 | 1,1548611 | 1,3715278 | 1,6215278 | 1,7902778 | 2,2625 |
| 98 | 1,1486111 | 1,3652778 | 1,6138889 | 1,78125 | 2,251389 |
| 99 | 1,1430556 | 1,3583333 | 1,6055556 | 1,7722222 | 2,240278 |
| 100 | 1,1375 | 1,3513889 | 1,5979167 | 1,7638889 | 2,229861 |
| 100 | 166023 | 198397 | 236422 | 262589 | 317374 |

| df = (N-2) | Tingkat signifikansi untuk uji satu arah | | | | |
|---------------|--|--------|--------|--------|--------|
| | 00.05 | 0.025 | 00.01 | 0.005 | 0.0005 |
| | Tingkat signifikansi untuk uji dua arah | | | | |
| | 00.01 | 00.05 | 00.02 | 00.01 | 0.001 |
| 101 | 166008 | 198373 | 236384 | 262539 | 317289 |
| 102 | 165993 | 198350 | 236346 | 262489 | 317206 |
| 103 | 165978 | 198326 | 236310 | 262441 | 317125 |
| 104 | 165964 | 198304 | 236274 | 262393 | 317045 |
| 105 | 165950 | 198282 | 236239 | 262347 | 316967 |
| 106 | 165936 | 198260 | 236204 | 262301 | 316890 |
| 107 | 165922 | 198238 | 236170 | 262256 | 316815 |
| 108 | 165909 | 198217 | 236137 | 262212 | 316741 |
| 109 | 165895 | 198197 | 236105 | 262169 | 316669 |
| 110 | 165882 | 198177 | 236073 | 262126 | 316598 |
| 111 | 165870 | 198157 | 236041 | 262085 | 316528 |
| 112 | 165857 | 198137 | 236010 | 262044 | 316460 |
| 113 | 165845 | 198118 | 235980 | 262004 | 316392 |
| 114 | 165833 | 198099 | 235950 | 261964 | 316326 |
| 115 | 165821 | 198081 | 235921 | 261926 | 316262 |
| 116 | 165810 | 198063 | 235892 | 261888 | 316198 |
| 117 | 165798 | 198045 | 235864 | 261850 | 316135 |
| 118 | 165787 | 198027 | 235837 | 261814 | 316074 |
| 119 | 165776 | 198010 | 235809 | 261778 | 316013 |
| 120 | 165765 | 197993 | 235782 | 261742 | 315954 |

Lampiran 14 Foto Kegiatan Foto kegiatan



Briefing Bersama Sebelum
 Melaksanakan Tugas Masing - Masing



Pengenalan Produk Bersama
 Manajer Outlet Dea Cake and



Proses Pengisian Kuesioner